

Table 1a
2016 Exports by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	1,290,213	100.0	100.0	100.0	287,314	100.0	100.0	100.0
no. employees unknown (3)	112,639	8.7	8.7	8.7	114,134	39.7	39.7	39.7
1 to 19 employees	77,938	6.0	14.8	14.8	104,590	36.4	76.1	76.1
20 to 49 employees	44,063	3.4	18.2	18.2	29,989	10.4	86.6	86.6
50 to 99 employees	38,033	2.9	21.1	21.1	14,999	5.2	91.8	91.8
100 to 249 employees	87,050	6.7	27.9	27.9	11,880	4.1	95.9	95.9
250 to 499 employees	69,529	5.4	33.3	33.3	4,637	1.6	97.5	97.5
500 or more employees	860,961	66.7	100.0	100.0	7,085	2.5	100.0	100.0
Manufacturers	772,275	59.9	59.9	100.0	71,290	24.8	24.8	100.0
no. employees unknown (3)	37,778	2.9	2.9	4.9	17,021	5.9	5.9	23.9
1 to 19 employees	7,748	0.6	3.5	5.9	22,621	7.9	13.8	55.6
20 to 49 employees	10,798	0.8	4.4	7.3	13,030	4.5	18.3	73.9
50 to 99 employees	14,512	1.1	5.5	9.2	7,624	2.7	21.0	84.6
100 to 249 employees	44,674	3.5	9.0	15.0	6,063	2.1	23.1	93.1
250 to 499 employees	43,691	3.4	12.3	20.6	2,267	0.8	23.9	96.3
500 or more employees	613,074	47.5	59.9	100.0	2,664	0.9	24.8	100.0
Wholesalers	295,787	22.9	22.9	100.0	96,325	33.5	33.5	100.0
no. employees unknown (3)	36,447	2.8	2.8	12.3	32,818	11.4	11.4	34.1
1 to 19 employees	48,487	3.8	6.6	28.7	45,814	15.9	27.4	81.6
20 to 49 employees	24,282	1.9	8.5	36.9	9,526	3.3	30.7	91.5
50 to 99 employees	16,386	1.3	9.7	42.5	3,824	1.3	32.0	95.5
100 to 249 employees	29,016	2.2	12.0	52.3	2,589	0.9	32.9	98.2
250 to 499 employees	17,647	1.4	13.4	58.2	878	0.3	33.2	99.1
500 or more employees	123,521	9.6	22.9	100.0	876	0.3	33.5	100.0
Other companies (4)	222,151	17.2	17.2	100.0	119,699	41.7	41.7	100.0
no. employees unknown (3)	38,413	3.0	3.0	17.3	64,295	22.4	22.4	53.7
1 to 19 employees	21,704	1.7	4.7	27.1	36,155	12.6	35.0	83.9
20 to 49 employees	8,983	0.7	5.4	31.1	7,433	2.6	37.5	90.1
50 to 99 employees	7,134	0.6	5.9	34.3	3,551	1.2	38.8	93.1
100 to 249 employees	13,359	1.0	6.9	40.3	3,228	1.1	39.9	95.8
250 to 499 employees	8,191	0.6	7.6	44.0	1,492	0.5	40.4	97.0
500 or more employees	124,366	9.6	17.2	100.0	3,545	1.2	41.7	100.0
Multiple location companies	981,511	76.1	76.1	100.0	26,909	9.4	9.4	100.0
no. employees unknown (3)	434	0.0	0.0	0.0	357	0.1	0.1	1.3
1 to 19 employees	3,368	0.3	0.3	0.4	2,336	0.8	0.9	10.0
20 to 49 employees	9,487	0.7	1.0	1.4	4,181	1.5	2.4	25.5
50 to 99 employees	13,202	1.0	2.1	2.7	4,388	1.5	3.9	41.9
100 to 249 employees	51,996	4.0	6.1	8.0	6,017	2.1	6.0	64.2
250 to 499 employees	52,424	4.1	10.1	13.3	3,355	1.2	7.2	76.7
500 or more employees	850,599	65.9	76.1	100.0	6,275	2.2	9.4	100.0
Manufacturers	666,402	51.7	51.7	100.0	9,935	3.5	3.5	100.0
no. employees unknown (3)	84	0.0	0.0	0.0	70	0.0	0.0	0.7
1 to 19 employees	201	0.0	0.0	0.0	306	0.1	0.1	3.8
20 to 49 employees	1,277	0.1	0.1	0.2	1,056	0.4	0.5	14.4
50 to 99 employees	4,222	0.3	0.4	0.9	1,694	0.6	1.1	31.5
100 to 249 employees	20,510	1.6	2.0	3.9	2,743	1.0	2.0	59.1
250 to 499 employees	33,967	2.6	4.7	9.0	1,601	0.6	2.6	75.2
500 or more employees	606,141	47.0	51.7	100.0	2,465	0.9	3.5	100.0
Wholesalers	172,256	13.4	13.4	100.0	7,968	2.8	2.8	100.0
no. employees unknown (3)	263	0.0	0.0	0.2	166	0.1	0.1	2.1
1 to 19 employees	2,353	0.2	0.2	1.5	1,222	0.4	0.5	17.4
20 to 49 employees	6,143	0.5	0.7	5.1	1,859	0.6	1.1	40.8
50 to 99 employees	7,404	0.6	1.3	9.4	1,539	0.5	1.7	60.1
100 to 249 employees	22,275	1.7	3.0	22.3	1,655	0.6	2.2	80.8
250 to 499 employees	12,313	1.0	3.9	29.5	713	0.2	2.5	89.8
500 or more employees	121,505	9.4	13.4	100.0	814	0.3	2.8	100.0

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Other companies (4)	142,852	11.1	11.1	100.0	9,006	3.1	3.1	100.0
no. employees unknown (3)	87	0.0	0.0	0.1	121	0.0	0.0	1.3
1 to 19 employees	814	0.1	0.1	0.6	808	0.3	0.3	10.3
20 to 49 employees	2,067	0.2	0.2	2.1	1,266	0.4	0.8	24.4
50 to 99 employees	1,576	0.1	0.4	3.2	1,155	0.4	1.2	37.2
100 to 249 employees	9,211	0.7	1.1	9.6	1,619	0.6	1.7	55.2
250 to 499 employees	6,144	0.5	1.5	13.9	1,041	0.4	2.1	66.7
500 or more employees	122,954	9.5	11.1	100.0	2,996	1.0	3.1	100.0
Single location companies	308,703	23.9	23.9	100.0	260,405	90.6	90.6	100.0
no. employees unknown (3)	112,204	8.7	8.7	36.3	113,777	39.6	39.6	43.7
1 to 19 employees	74,570	5.8	14.5	60.5	102,254	35.6	75.2	83.0
20 to 49 employees	34,576	2.7	17.2	71.7	25,808	9.0	84.2	92.9
50 to 99 employees	24,831	1.9	19.1	79.7	10,611	3.7	87.9	96.9
100 to 249 employees	35,054	2.7	21.8	91.1	5,863	2.0	89.9	99.2
250 to 499 employees	17,105	1.3	23.1	96.6	1,282	0.4	90.4	99.7
500 or more employees	10,362	0.8	23.9	100.0	810	0.3	90.6	100.0
Manufacturers	105,873	8.2	8.2	100.0	61,355	21.4	21.4	100.0
no. employees unknown (3)	37,694	2.9	2.9	35.6	16,951	5.9	5.9	27.6
1 to 19 employees	7,547	0.6	3.5	42.7	22,315	7.8	13.7	64.0
20 to 49 employees	9,522	0.7	4.2	51.7	11,974	4.2	17.8	83.5
50 to 99 employees	10,290	0.8	5.0	61.4	5,930	2.1	19.9	93.2
100 to 249 employees	24,164	1.9	6.9	84.3	3,320	1.2	21.1	98.6
250 to 499 employees	9,724	0.8	7.7	93.5	666	0.2	21.3	99.7
500 or more employees	6,933	0.5	8.2	100.0	199	0.1	21.4	100.0
Wholesalers	123,531	9.6	9.6	100.0	88,357	30.8	30.8	100.0
no. employees unknown (3)	36,184	2.8	2.8	29.3	32,652	11.4	11.4	37.0
1 to 19 employees	46,133	3.6	6.4	66.6	44,592	15.5	26.9	87.4
20 to 49 employees	18,139	1.4	7.8	81.3	7,667	2.7	29.6	96.1
50 to 99 employees	8,982	0.7	8.5	88.6	2,285	0.8	30.3	98.7
100 to 249 employees	6,742	0.5	9.0	94.0	934	0.3	30.7	99.7
250 to 499 employees	5,334	0.4	9.4	98.4	165	0.1	30.7	99.9
500 or more employees	2,016	0.2	9.6	100.0	62	0.0	30.8	100.0
Other companies (4)	79,299	6.1	6.1	100.0	110,693	38.5	38.5	100.0
no. employees unknown (3)	38,326	3.0	3.0	48.3	64,174	22.3	22.3	58.0
1 to 19 employees	20,890	1.6	4.6	74.7	35,347	12.3	34.6	89.9
20 to 49 employees	6,916	0.5	5.1	83.4	6,167	2.1	36.8	95.5
50 to 99 employees	5,558	0.4	5.6	90.4	2,396	0.8	37.6	97.6
100 to 249 employees	4,148	0.3	5.9	95.6	1,609	0.6	38.2	99.1
250 to 499 employees	2,047	0.2	6.0	98.2	451	0.2	38.3	99.5
500 or more employees	1,413	0.1	6.1	100.0	549	0.2	38.5	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2016.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.